



K8 Powers the Technology for Ark Trading's 'Drive Thru' for Builders Merchant Clients

Ark Trading has been a Kerridge Commercial Systems customer since 2015. K8 replaced an outdated POS "Sales Assist" and manual back office process.



Paul Koster, new Managing Director of Ark Trading, focused the relaunch of Ark Trading to position the company to provide the best possible service to all building contractors. As part of the relaunch, Ark Trading launched its 'Drive Thru' for all hardware and building customers in June 2017.

Powered by K8 technology, Ark Trading are able to have a mobile work station using a wireless network to service their customers in their yard. The 'transit service' concept was complete with a printer, allowing customers to receive a full service and sales transaction from the convenience of their vehicle.

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- Levi Strauss, Director of Purchasing, [Ark Trading](#)

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Client Focus

- Effective supply - demand management
- Manage orders to maintain optimum stock levels
- Complete purchasing control and clear visibility

K8 technology supports the infrastructure of the 'Drive Thru', allowing Ark Trading the following benefits:

- Speed up sales processing without compromising accuracy
- Deliver a fast and convenient customer experience
- Give sales staff more time to service customers and build business
- Capture all the data needed to review and manage transactions
- Fully integrated across K8 functionality
- Easy access to all areas of business information

Tiaan Deetlefs, Account Manager for Ark Trading commented: "It is great to see customers implementing and using the K8 system in different ways. We always gear our system to be implemented in the fashion our customer will best benefit from the solution and we look forward to continued success for Ark Trading as they venture into this new era".

About Ark Trading

ARK Trading was established in 1980 and is one of the oldest suppliers to the builder's trade in Windhoek. At Ark Trading you will find anything from plumbing, arts and crafts, to antique furnishing and tools all under one roof.

About Kerridge Commercial Systems (KCS)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 40 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

Contact Kerridge Commercial Systems SA

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